THE REID TECHNIQUE®
Protecting The Innocent & Identifying The Guilty

Celebrating Over 70 Years of Excellence

2018 TRAINING SCHEDULE & PRODUCT CATALOG

209 West Jackson Boulevard, Suite 400
Chicago, IL 60606
800-255-5747 • 312-583-0700

Scan the QR Code to visit www.reid.com
**JANUARY**

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<tr>
<td>9-12</td>
<td>Dallas TX</td>
<td>4-day</td>
<td>Cooper Hotel &amp; Conf. Center - Guest Lodge</td>
<td>(972) 386-0306</td>
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<tr>
<td>16-19</td>
<td>West Palm Beach FL</td>
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<td>Marriott West Palm Beach</td>
<td>(561) 833-1234</td>
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<td>16-19</td>
<td>San Diego CA</td>
<td>4-day</td>
<td>Best Western PLUS Hacienda Hotel - Old Town</td>
<td>(619) 298-4707</td>
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<tr>
<td>23-26</td>
<td>Denver CO</td>
<td>4-day</td>
<td>Homewood Suites Denver Airport</td>
<td>(303) 371-4555</td>
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<tr>
<td>30-2</td>
<td>Goodlettsville TN</td>
<td>4-day</td>
<td>Courtyard Nashville Goodlettsville - TN</td>
<td>(615) 851-3000</td>
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**FEBRUARY**

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<td>6-9</td>
<td>Phoenix AZ</td>
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<td>Oak Brook IL</td>
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<td>(630) 573-8555</td>
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<td>13-16</td>
<td>Memphis TN</td>
<td>4-day</td>
<td>Sheraton Memphis Downtown</td>
<td>(901) 214-3615</td>
</tr>
<tr>
<td>13-16</td>
<td>New York NY</td>
<td>4-day</td>
<td>The Bailey NYC, Club Quarters Hotel</td>
<td>(212) 859-2200</td>
</tr>
<tr>
<td>20-23</td>
<td>Columbus OH</td>
<td>4-day</td>
<td>Sheraton at Capitol Square</td>
<td>(614) 365-4500</td>
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<td>20-23</td>
<td>Kansas City MO</td>
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<td>(816) 841-3300</td>
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<td>27-2</td>
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**MARCH**

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<td>Charlotte NC</td>
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<td>Charlotte Mecklenburg Police Academy</td>
<td>(704) 432-1635</td>
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<td>Billings MT</td>
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<td>Doubletree by Hilton - Billings</td>
<td>(406) 252-7400</td>
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<td>13-16</td>
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<td>(256) 372-5555</td>
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<td>Alaska State Scientific Crime Lab</td>
<td>(907) 343-6400</td>
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<td>The LA Hotel Downtown</td>
<td>(213) 617-1133</td>
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<tr>
<td>26-29</td>
<td>Ellicott City MD</td>
<td>4-day</td>
<td>Turf Valley Conference Center</td>
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**APRIL**

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<tr>
<td>10-13</td>
<td>Philadelphia PA</td>
<td>4-day</td>
<td>Courtyard Marriott Philadelphia South</td>
<td>(215) 644-9200</td>
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<tr>
<td>10-13</td>
<td>San Francisco CA</td>
<td>4-day</td>
<td>Holiday Inn Fisherman’s Wharf</td>
<td>(800) 942-7348</td>
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<tr>
<td>10-13</td>
<td>New Orleans LA</td>
<td>4-day</td>
<td>Springhill Suites New Orleans Downtown</td>
<td>(504) 522-3100</td>
</tr>
<tr>
<td>17-20</td>
<td>Indianapolis IN</td>
<td>4-day</td>
<td>Marriott East Indianapolis</td>
<td>(317) 322-3716</td>
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<tr>
<td>17-20</td>
<td>Tampa FL</td>
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<td>Doubletree - Tampa Airport</td>
<td>(813) 879-4800</td>
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<td>17-20</td>
<td>O’Fallon MO</td>
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<td>O’Fallon Police Dept. - Training Center</td>
<td>(636) 240-3200</td>
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<tr>
<td>23-26</td>
<td>Dallas TX</td>
<td>4-day</td>
<td>Cooper Hotel &amp; Conf. Center - Guest Lodge</td>
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**MAY**

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<td>1-4</td>
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<td>(412) 281-5800</td>
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<td>Cincinnati Police Training Unit</td>
<td>(513) 357-7552</td>
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<td>Doubletree Atlanta</td>
<td>(404) 688-8600</td>
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<td>8-11</td>
<td>Norfolk VA</td>
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<td>Courtyard Norfolk Downtown - VA</td>
<td>(757) 963-6000</td>
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<td>8-11</td>
<td>New York NY</td>
<td>4-day</td>
<td>The Bailey NYC, Club Quarters Hotel</td>
<td>(212) 859-2200</td>
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<tr>
<td>8-11</td>
<td>Las Vegas NV</td>
<td>4-day</td>
<td>Harrah’s - Nevada</td>
<td>(702) 369-5000</td>
</tr>
<tr>
<td>21-24</td>
<td>Southgate MI</td>
<td>4-day</td>
<td>Holiday Inn - Southgate</td>
<td>(734) 283-4400</td>
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<tr>
<td>21-24</td>
<td>Seattle WA</td>
<td>4-day</td>
<td>Crowne Plaza Hotel - Seattle</td>
<td>(206) 676-3921</td>
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**JUNE**

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<td>Hyatt Regency Miami</td>
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<td>Hilton Chicago</td>
<td>(312) 922-4400</td>
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<td>Austin TX</td>
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<td>Embassy Suites Central Austin</td>
<td>(800) 362-2779</td>
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<td>19-22</td>
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<td>(615) 851-3000</td>
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<tr>
<td>25-28</td>
<td>Honolulu HI</td>
<td>4-day</td>
<td>Hilton Hawaiian Village</td>
<td>(808) 949-4321</td>
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<td>25-28</td>
<td>Washington DC</td>
<td>4-day</td>
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<td>(202) 429-1700</td>
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<td>9-12</td>
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<td>Houston TX</td>
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<td>(719) 960-0111</td>
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<td>17-20</td>
<td>Baltimore MD</td>
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<td>Holiday Inn - Inner Harbor</td>
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<td>24-27</td>
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<td>Residence Inn by Marriott</td>
<td>(503) 285-9888</td>
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<td>14-17</td>
<td>Kansas City MO</td>
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<td>(816) 421-6800</td>
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<td>Saint Charles MO</td>
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<td>Ameristar Casino Resort Spa</td>
<td>(636) 949-7777</td>
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<td>Phoenix AZ</td>
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<td>21-24</td>
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<td>Cooper Hotel &amp; Conf. Center - Guest Lodge</td>
<td>(972) 386-0306</td>
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<td>27-30</td>
<td>Fargo ND</td>
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<td>Holiday Inn of Fargo</td>
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<td>27-30</td>
<td>Boston MA</td>
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<td>Wyndham - Beacon Hill</td>
<td>(617) 742-7630</td>
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<td>New Orleans LA</td>
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<td>Las Vegas NV</td>
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<td>Harrah's - Nevada</td>
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<td>2-5</td>
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<td>16-19</td>
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<td>Grand Sierra Resort and Casino</td>
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<td>New York NY</td>
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<td>The Bailey NYC, Club Quarters Hotel</td>
<td>(212) 859-2200</td>
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<td>23-26</td>
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<td>(619) 298-4707</td>
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<td>(800) 942-7348</td>
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<tr>
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<td>Oak Brook IL</td>
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<td>Chicago Marriott Oak Brook</td>
<td>(630) 573-8555</td>
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<tr>
<td>13-16</td>
<td>Seattle WA</td>
<td>4-day</td>
<td>Crowne Plaza Hotel - Seattle</td>
<td>(206) 676-3921</td>
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<tr>
<td>19-21</td>
<td>Orlando/LBV FL</td>
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<td>Buena Vista Palace</td>
<td>(407) 827-3364</td>
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<tr>
<td>27-30</td>
<td>Boston MA</td>
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<td>(617) 742-7630</td>
</tr>
<tr>
<td>27-30</td>
<td>San Antonio TX</td>
<td>4-day</td>
<td>Courtyard San Antonio at The RIM</td>
<td>(210) 558-7774</td>
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<td>DECEMBER</td>
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<tr>
<td>4-7</td>
<td>Cincinnati OH</td>
<td>4-day</td>
<td>Residence Inn Cincinnati Midtown/Rockwood</td>
<td>(513) 873-2400</td>
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In addition to hosting THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION® training program, you can host any of the following training programs at your location.

**THE REID TECHNIQUE OF INVESTIGATIVE INTERVIEWING AND POSITIVE PERSUASION™: 3 Days**

In order to meet the needs of those organizations and individuals who conduct investigative interviews but may not engage in accusatory interrogation, John E. Reid and Associates has developed a specialized three day training program entitled, THE REID TECHNIQUE OF INVESTIGATIVE INTERVIEWING AND POSITIVE PERSUASION™. This new training program consists of two phases.

- Phase One focuses on how to most efficiently and effectively conduct a non-accusatory investigative interview, and how to assess the credibility of the information that was developed during the interview.
- Phase Two of the process involves the use of REID SEVEN STEPS OF POSITIVE PERSUASION™ to motivate the subject to want to tell the truth regarding information they perceive as being incriminating.

This training program presents the most effective and reliable technique to resolve all types of investigations, including:

- Falsification of documents
- Regulatory violations
- Harassment
- Fraud
- Any violation of rules or regulations or any act of misconduct that needs resolution

**PERFECT for the experienced or inexperienced interviewer, including:**

- Regulatory Investigators
- Auditors
- CPAs
- Human Resource Professionals
- Anyone involved in fact-finding investigations

**THE REID TECHNIQUE OF INVESTIGATIVE INTERVIEWING AND POSITIVE PERSUASION FOR CHILD ABUSE INVESTIGATIONS™: 3 Days**

This is a specialized three day program designed for anyone who investigates child abuse and interviews alleged offenders including:

- Social Service
- Child Protection Worker
- Child Advocate
- Prosecuting Attorney
- Counselor
- Police Officer
- Medical Personnel

The curriculum is designed to be beneficial for new and even the most experienced investigator. The techniques will serve to improve your success in resolving child abuse investigations.

Program topics include: Understanding the mind of an offender; BEHAVIOR SYMPTOM ANALYSIS™; The Reid Investigative Interview and the REID SEVEN STEPS OF POSITIVE PERSUASION™. Participants will see videos of alleged offenders as well as convicted offenders.

A fourth day can be added to this program:

- Physical and Neglect Child Abuse Injury Reconstruction Techniques

**Additional REID™ Training Programs:**

**HIRING THE BEST™ Program: 1 Day**

An innovative training program designed to improve your applicant interviewing skills by teaching you proven methods to identify deception, encourage candidness and uncover more information.
• Investigating Use of Force Program: 1 Day
  This training program was developed from working with agencies undergoing review by the U.S. Department of Justice and is designed to alert supervisors to the importance of conducting thorough and transparent investigations of every reportable use of force incident within their span of control. This course is conducted as an in-house training program for a minimum of 30 participants.

• Forensic Interviewing for Attorneys: 1 Day
  Forensic Interviewing for Attorneys is a one-day CLE program which teaches field tested principles of: a) detection of deception through behavior symptom analysis; and b) non-coercive elicitation of information for use during suspect or witness interviews, depositions, jury selection and trial testimony. These principles are not taught within conventional law school curricula or CLE programs and are intended for use during questioning both of cooperative as well as adverse, hostile and reluctant witnesses. Actual case studies and videos bring life to the lecture material; and the program is presented by a practicing attorney with more than 35 years of experience interrogating criminal suspects.

By hosting a REID™ training program the cost savings are substantial. For example, to host our 3-Day Course on THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION®, the cost would be $445 per person (a savings of $180 per person from the rate of $625) to attend one of our open enrollment programs. International programs may incur additional expenses. The hosting agency may also receive several free seats which further reduces the cost per person.

WE PROVIDE:

Marketing and Registration Assistance:
  We provide you with all the promotional brochures you need at no charge.
  Reid will also assist in the registration of all participants for the program.

Course Materials:
  Each student will receive an extensive outline manual, as well as a certificate of course completion.

Instructors:
  REID™ Courses are taught by twelve of our senior staff members; all are experts in THE REID TECHNIQUE® method with 25 to 35 years of interviewing and interrogation experience. This represents the largest and most experienced staff in the world.

Specialized Content:
  John E. Reid and Associates can custom-design any of the training programs to meet the specific needs of your audience. It has been our experience that many organizations host a REID training program for their staff and then market the course to their colleagues in the surrounding area. This can increase the number of free seats that a host will receive.

International Programs:
  John E. Reid and Associates has conducted numerous international training programs for a variety of sponsoring agencies throughout the world. We have translated our training course material on THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION into Spanish.

If your agency is interested in hosting a John E. Reid and Associates training program, please contact Julie Rock at 855-479-3959 or email at jrock@reid.com for details or for any additional information that you might need.
We have developed three online training programs:

- **THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION**
  for Investigators
- **THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION**
  for School Administrators
- **THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION**
  for Criminal Justice Students

Each program is three hours long and presented in seven parts. *The online training programs are delivered as a PowerPoint presentation with voice over, interspersed with video clips to illustrate the material. Each of the seven parts comes with a handout that is designed for note taking to enhance the learning experience, and includes a review of the material covered in each individual program. Please be sure to visit www.reid.com for additional information on details regarding discounts for multiple person purchases and use.*

The seven programs:

- Part One: An Overview
- Part Two: The Foundation for Behavior Symptom Analysis
- Part Three: Nonverbal Behavior
- Part Four: Verbal Behavior
- Part Five: The Structure of the Investigative Interview
- Part Six: REID NINE STEPS OF INTERROGATION
- Part Seven: Putting it all Together

### REID™ Audio Downloads

To help investigators develop their interviewing and interrogations skills we have made all five of our audio training programs available for downloading. You can put the audio programs on your smart phone or mp3 player and listen to them at your convenience. You will also be able to view and print out the study guides that accompany each of the five audio programs.

The individual audio programs that you can download are:

- Employee Theft Investigations $14.95
- Sexual Assault Investigations $14.95
- Child Sexual Abuse Investigations $14.95
- Harassment Investigations $19.95
- Telephone Interviewing Techniques $19.95

Reid Institute members receive free access to these online audio programs.

Another option we offer is **$65.00 ANNUAL ONLINE AUDIO SUBSCRIPTION.**

This subscription allows you to listen to all five of our audio training programs as often as you like (12 hours of audio programming). You will also be able to view and print out the study guides that accompany each of the five audio programs (225 pages of valuable information).
REID™ Audio Training Programs*

Listen to our senior instructors conduct interviews and interrogations using the REID BEHAVIOR ANALYSIS INTERVIEW™ and the REID NINE STEPS OF INTERROGATION® on the following audio training programs:

**EMPLOYEE THEFT**
• Learn how to develop interview questions and interrogation strategies for embezzlement, single incident thefts, and on-going thefts
• 3 CD set, 28-page Study Guide (110 min.)

**SEXUAL ASSAULT**
• Learn how to develop interview questions, interrogation strategies and profile sexual assault suspects for Acquaintance, Stranger and Gang Rapes
• Learn how to distinguish between real and fabricated claims of rapes
• 4 CD set, 52-page Study Guide (125 min.)

**CHILD SEXUAL ABUSE INVESTIGATIONS**
• Learn how to determine the truthfulness of alleged offenders
• Learn how to develop interviewing and interrogation strategies for child sexual abuse investigation
• 3 CD set, 28-page Study Guide (110 min.)

Program Price $45.00 ea.
Reid Institute Price $40.00 ea.
Download $14.95 ea.

**TELEPHONE INTERVIEWING TECHNIQUES**
• Learn how to detect deception during a phone interview
• Learn essential telephone interviewing guidelines that will improve the quality of information you elicit from the subject
• Exercises are presented at the conclusion of sections
• 4 CD set, 64-page Study Guide (180 min.)

**INTERVIEWING TECHNIQUES FOR HARASSMENT INVESTIGATIONS**
• Learn how to utilize and evaluate a written statement about the complaint
• Learn how to design the structure of the interview, including the use of appropriate clarifying, direct and follow-up questions
• Learn to assess the credibility of the statements made by the individuals involved.
• 3 CD set, 69-page Study Guide (180 min.)

Program Price $75.00 ea.
Reid Institute Price $70.00 ea.
Download $19.95 ea.

*Members of THE Reid INSTITUTE™ receive a free audio CD program with their membership.
THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION®

This training program contains over 50 minutes of videotaped illustrations of THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION Techniques and over 60 pages of written material.

- Verbal and Non-Verbal Behavior Symptom Analysis – evaluating posture, eye contact, grooming gestures, attitudes, response content, denials and more.

- REID NINE STEPS OF INTERROGATION®
  – a thorough discussion of each of the nine steps is presented along with video examples demonstrating the techniques.

- REID BEHAVIORAL ANALYSIS INTERVIEW™ and the Psychology of Interviewing – distinction between the interview and interrogation, proper interview room setting, question phraseology, investigator demeanor, establishing rapport.

REID™ REVIEW SERIES:

EMPLOYEE THEFT CASE REENACTMENT

At the end of the day, $2,000 in cash is stolen from a deposit at a jewelry store. Two employees had immediate access to the deposit. View their interviews and determine which one stole the money. You will then see the interrogation of the guilty employee. The three videos run a total of 41 minutes.

CHILD SEXUAL ABUSE CASE REENACTMENT

TWO SEPARATE CASES. View the interview and make a determination of whether or not these subjects are guilty of the sexual abuse. You will see the interrogation of the deceptive suspect(s).

CASE #1: A babysitter is accused of fondling a young boy.

CASE #2: A man is accused of sexually abusing his 11-year-old niece.

The three videos run a total of 44 minutes.
HIRING THE BEST™: INTERVIEWING FOR INTEGRITY

This 45-minute video training program and application guide is designed to offer specific procedures on how to elicit truthful information from individuals applying for positions of public trust.

Interviewers Will Learn To Identify Candidates:
• Who lied about employment history
• Who used alcohol on the job
• Who used, bought, or sold illegal drugs
• Who stole from employers
• Who broke the law, but were not caught
• Who violated the public trust

Interviewers Will Learn How To:
• Create a truth-telling environment
• Psychologically prepare an applicant to feel comfortable discussing falsifications on their applications
• Ask direct questions properly
• Evaluate a candidate’s behavioral responses
• Ask follow-up questions to get the truth

HIRING THE BEST™: VERIFYING THE APPLICATION

This 60-minute video training program provides proven interviewing techniques and strategies that will make the job of selecting new employees easier, more efficient and less costly. The program contains 60 minutes of videotaped illustrations of interviewing techniques and over 60 pages of written material that details the techniques and strategies.

PART ONE:
DEVELOPING AN INTERVIEW STRATEGY

PART TWO:
EVALUATING THE APPLICANT’S BEHAVIOR

PART THREE:
ASKING FOLLOW-UP QUESTIONS

PART FOUR:
THE ENTIRE INTERVIEW

800-255-5747 www.reid.com
LAW ENFORCEMENT PACKAGE 5-PACK
A $250.00 Value for ONLY $175.00

The package contains 5 programs:

- Audio CD on employee theft investigations
- Audio CD on sexual assault interrogations
- Audio CD on child sexual abuse investigations
- CD-ROM program on THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION® methods
- CD-ROM program on HIRING THE BEST™: Interviewing for Integrity

Over seven hours of training and over 200 pages of text material.
Each course-program comes with its own study guide that expands on and reinforces the material.

PRIVATE SECTOR PACKAGE
A $195.00 Value for ONLY $145.00

The package includes:

- Employee Theft 3-CD set (audio) with E-book Study Guide
- Interviewing Techniques for Harassment Investigations 3-CD set (audio) with E-book Study Guide
- THE REID TECHNIQUE OF HIRING THE BEST™ for hiring job applicants CD-ROM

This all-inclusive package includes an excellent review of THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION® program. The Employee Theft CD contains a special CD of the REID NINE STEPS OF INTERROGATION® program.

You will also receive the Harassment CD that teaches how to conduct the interview of a complainant and respondent. Portions of 22 real life harassment interviews are presented to illustrate the principles. A full description of these programs can be found in the previous pages of this catalog.
ESSENTIALS OF THE REID TECHNIQUE – 2ND EDITION

By Fred E. Inbau, John E. Reid, Joseph P. Buckley and Brian Jayne

The updated second edition of the best-selling Essentials of THE REID TECHNIQUE: Criminal Interrogation and Confessions teaches readers how to identify and interpret verbal and nonverbal behaviors of both deceptive and truthful people, and how to move toward obtaining solid confessions from guilty persons using THE REID TECHNIQUE® methods. THE REID TECHNIQUE is built around basic psychological principles and presents interrogation as an easily understood nine-step process. Separated into two parts, What You Need to Know About Interrogation and Employing the REID NINE STEPS OF INTERROGATION®, this book will help readers understand the effective and proper way that a suspect should be interrogated and the safeguards that should be in place to ensure the integrity of the confession.

A FIELD GUIDE TO THE REID TECHNIQUE

By Brian Jayne & Joseph Buckley

This reference text offers detailed information applying THE REID TECHNIQUE® to unique and specific issues encountered during the course of an investigation.

- Chapter 1 Overview Of THE REID TECHNIQUE
- Chapter 2 Factual Analysis
- Chapter 3 Interview Room Setting and Environment
- Chapter 4 Basic Interviewing Procedures
- Chapter 5 Behavior Symptom Analysis
- Chapter 6 Psychological Aspects of Detection of Deception
- Chapter 7 Specialized Interviewing Techniques
- Chapter 8 REID NINE STEPS OF INTERROGATION®
- Chapter 9 Legal Aspects of Interviewing and Interrogation
- Chapter 10 False Confession Issues
- Chapter 11 Best Practices of THE REID TECHNIQUE®
- Chapter 12 Miscellaneous Topics
ANATOMY OF INTERROGATION THEMES, 2ND EDITION
THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION®
By Louis C. Senese

As times change, so do the types of crimes and methodology to obtain the truth from the offender. The most difficult aspect of the interrogation is Theme Development - this book will help you select the most effective themes to secure a legally acceptable confession. The 344 pages of the 2nd edition contain over 3,000 interrogation themes addressing over 70 offenses in addition to including an outstanding overview of the REID BEHAVIORAL ANALYSIS INTERVIEW™ and detailed description of the REID NINE STEPS OF INTERROGATION®. A definitive “field manual” for all investigators - law enforcement, military, intelligence and security personnel.

HOW TO IDENTIFY, INTERVIEW AND MOTIVATE CHILD ABUSE OFFENDERS TO TELL THE TRUTH (2ND EDITION)
By David M. Buckley

“This book is the quintessential guide to identifying, interviewing and interrogating child abuse offenders. Mr. Buckley is a true expert and the depth and quality of his instruction is unprecedented. I would recommend this book to anyone in this particular field of work.”

- Jessica Marie Hill, Sergeant – Wicomico County Sheriff Office

Part One consists of eight extensive interviews of convicted male and female child abuse offenders. These interviews will provide investigators with a unique insight into the mind of the offender. Offenders explain in detail how they selected, groomed and isolated their victims, justified their abusive behavior and the tactics they used to manipulate their victims and their care-givers.

Part Two will discuss the common behavior patterns and characteristics of child abuse offenders and how interviewers can use this information to develop proper interview questions and interrogation strategies.
CRIMINAL INTERROGATIONS AND CONFESSIONS – 5TH EDITION
By Fred E. Inbau, John E. Reid, Joseph P. Buckley and Brian Jayne

Criminal Interrogations and Confessions, Fifth Edition (2011) presents THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION® methods and is the standard text used in the field. The text contains updated photographs throughout to illustrate behavior symptoms; the proper room setting and positioning; as well the placement of electronic recording equipment. Every chapter of the text includes updated information:

• **Chapter 9 (Behavior Symptom Analysis)** contains new research that has been conducted on the efficacy of behavior symptom analysis, as well as building for the reader the behavioral model of the truthful individual versus the subject who is withholding or fabricating relevant information.

• **Chapters 7 through 12** discuss in detail how to build the investigative interview, including the proper use of both investigative and behavior provoking questions, as well as guidelines for evaluating the credibility of allegations, and the proper use of follow-up and bait questions.

• **Chapter 15 (Distinguishing between True and False Confessions)** has been updated to include new cases throughout and contains two new sections: "The Issue of False Confessions in the Courtroom - The Testimony of Expert Witnesses" and "The Issue of False Confessions in the Courtroom - Court Decisions."

• **Chapter 17** discusses all of the legal issues related to interrogation and confession law, including Miranda, the meaning of custody, the use of threats and/or promises, the use of deception, and confession voluntariness. The chapter contains updated legal references including 2011 court decisions.

ELECTRONIC RECORDING OF INTERROGATIONS
By David M. Buckley and Brian C. Jayne

This is the first book of its kind on the market. Whether you are electronically recording interrogations or not, this book will provide guidelines to enhance the integrity of your interrogation and the suspect’s confession.

• **Practical guidelines for electronically recording** interviews and interrogations

• **Guidelines for proper investigator conduct** in the interview/interrogation

• **How to explain false statements** made by the interrogator

• **How to handle issues of Miranda** when a suspect makes an ambiguous request for an attorney during the interrogation

• **How to offer compelling testimony** in court

• **Guidelines for recording** out-of-office interviews, juvenile interviews, multiple suspect interviews, child abuse victim interviews, multiple investigator interviews

Program Price $120.00
Reid Institute Price $115.00

Program Price $20.00
Reid Institute Price $18.00

800-255-5747 www.reid.com
REID™ Books

THE INVESTIGATOR ANTHOLOGY, 2ND EDITION
By Brian Jayne and Joseph P. Buckley
This is a 512-page book devoted to THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION® methods. This book is designed to augment the information presented in our training programs.

**Topics Include:**
- THE REID TECHNIQUE®
- Factual Analysis
- Behavior Symptom Analysis
- Interrogation Techniques and Profiling for the Interrogation
- Arson Investigations
- Drug Investigations
- Homicide Investigations
- Sexual Assault Investigations
- Theft Investigations
- Testifying on a Confession

**REID™ RESOURCE PACK**
- Three resource books
- Over 974 pages combined
- 33-minute Audio CD

These three books, will provide you with the most up-to-date information you will need to improve your interview and interrogation skills, increase your confession rate and maintain the integrity of the confession.

A FIELD GUIDE TO THE REID TECHNIQUE® -By Joseph P. Buckley and Brian C. Jayne
ANATOMY OF THEME DEVELOPMENT -By Louis C. Senese
ELECTRONIC RECORDING OF INTERROGATIONS -By David M. Buckley and Brian C. Jayne
(see prior page for details on these books)

REID NINE STEPS OF INTERROGATION® -By Joseph P. Buckley and Brian C. Jayne
This 33-min. Audio CD will walk you through the REID NINE STEPS OF INTERROGATION®
- Easy to listen to 33-minute audio CD
- Each of the nine steps is a separate track
- Excellent refresher

**REID™ ComPak**
The REID™ ComPak includes the Reid Investigator’s Notebook, a CD audio overview of the REID NINE STEPS OF INTERROGATION®, as well as the book, Anatomy of Interrogation Themes, 2nd edition, which provides a comprehensive and practical reference guide for case specific interrogation themes. The REID™ ComPak is designed as a quick field reference resource for all law enforcement, military, intelligence and security personnel.

Program Price $55.00
Reid Institute Price FREE
(a $70.00 Value)
John E. Reid and Associates invites all graduates of our training programs to join THE REID INSTITUTE, our association of Reid trained investigators. THE REID INSTITUTE encourages members to further develop their investigative skills by attending quality-training programs from a variety of fields related to investigation. Members of THE REID INSTITUTE can work towards Certification in THE REID TECHNIQUE. Members that complete all of the training and testing requirements can add this important accomplishment to their investigative credentials. Membership in THE REID INSTITUTE is open to all government, law enforcement and private security investigators who share our commitment to learning and professionalism.

Benefits of Membership in THE REID INSTITUTE include:

- Work toward attaining Certification in THE REID TECHNIQUE® (CRT) that attests to your commitment to professionalism in the field of interviewing and interrogation.
- Receive a free copy of the Investigator Anthology, a $55.00 value, and a free Audio CD program, a $50.00 to $90.00 value.
- Receive free access to the online audio subscription to listen to all five audio training programs (a $330.00 value).
- Receive a member discount on all John E. Reid textbooks, training videos, audio CD programs and training materials.
- Receive a $50.00 discount on our 3-day Child Abuse Program.
- Receive a $25.00 discount on our HIRING THE BEST PROGRAM™, our Use of Force Program and any of our 1-day Child Abuse Programs.
- Re-attend any John E. Reid Program at half the regular tuition fee.
- Access our “Members Only” webpage and view video examples of interviewing and interrogation tactics, along with helpful articles and legal updates.
- Download free copies of the Reid Subject Interview Sheets to help in conducting your interviews.

Join now and receive a free Investigator Anthology, a free Audio CD program and get free access to the online audio subscription to listen to all 5 audio training programs, as well as the Reid Institute (RI) discount price on all other books and training materials.
You can receive college credit attending our 3-Day program on THE REID TECHNIQUE OF INTERVIEWING AND INTERROGATION®, and THE REID TECHNIQUE OF INVESTIGATIVE INTERVIEWING AND POSITIVE PERSUASION FOR CHILD ABUSE INVESTIGATIONS™. We have been recognized by Excelsior College to give one college credit to participants who successfully complete either of these programs along with an examination.

Upon successful completion of an examination you will receive one college credit for the course you completed. As with most college credits it is transferable to most other colleges.

The cost for the examination and processing is only $35. You can contact our office at 1-800-255-5747 to arrange for the examination, or visit www.reid.com/collegedebit.html to find out more.

Anyone who has attended our programs since 1998 is eligible to take the college credit examination.