

# The Reid Technique of Interviewing and Interrogation for School Administrators

## An Overview

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## **The Original**

John E. Reid and Associates began developing interview and interrogation techniques in 1947. The Reid Technique of Interviewing and Interrogation is now the most widely used approach to question subjects in the world. The content of our instructional material has continued to develop and change over the years. John E. Reid and Associates is the only organization that can teach the current version of our training program on The Reid Technique of Interviewing and Interrogation.

### ***Some of our clients include ....***

#### **PRIVATE**

ABBOTT LABS  
AT&T  
AETNA LIFE and CASUALTY  
AMERICAN EXPRESS  
AMERICAN HONDA  
AMOCO OIL  
BAXTER DIAGNOSTICS  
BAUSH & LOMB  
BLUE CROSS/BLUE SHIELD  
BRINKS  
BURGER KING CORP.  
COACH, INC  
DOW CHEMICAL  
DUPONT  
EASTMAN KODAK  
FEDERAL EXPRESS  
FORD MOTOR COMPANY  
GATEWAY COMPUTER  
GENERAL MOTORS  
IBM  
JC PENNEY COMPANY  
KROGER  
K MART  
MOTOROLA  
NOKIA  
SEARS  
VERIZON

#### **GOVERNMENT**

AIR FORCE  
ATF  
CIA  
DEA  
DEPT. OF DEFENSE  
DEPT. OF EDUCATION  
DEPT. OF ENERGY  
DEPT. OF LABOR  
DEPT. OF JUSTICE  
DEPT. OF STATE  
EEOC  
EPA  
FAA  
FBI  
FDA  
FED. LAW ENFOR. TRAINING CENTER  
HOMELAND SECURITY  
IRS  
NUCLEAR REG. COMMISSION  
OSHA  
POSTAL INSPECTION SERVICE  
SECRET SERVICE  
TSA  
US ARMY  
US COAST GUARD  
US MARINE CORPS  
US NAVY

#### **POLICE**

ALASKA STATE POLICE  
AMTRAK RR PD  
ANCHORAGE PD  
BOSTON PD  
CHICAGO PD  
CINCINNATI PD  
DALLAS PD  
DENVER PD  
DETROIT PD  
HOUSTON PD  
ILLINOIS STATE POLICE  
INDIANAPOLIS PD  
INDIANA STATE POLICE  
LAS VEGAS PD  
LOS ANGELES PD  
LOUISIANA STATE PD  
MARYLAND STATE PD  
METRO D.C. PD  
MIAMI PD  
NEW YORK PD  
OKLAHOMA CITY PD  
PHILADELPHIA PD  
PHOENIX PD  
PITTSBURGH PD  
SALT LAKE CITY PD  
SAN FRANCISCO PD  
TEXAS RANGERS

We offer a one-day training program on The Reid Technique of Interviewing and Interrogation for school administrators. In the last several years we have conducted this one-day seminar for school administrators in:

Illinois, Indiana, Michigan, Minnesota, Wisconsin, Missouri, Oregon and New York.

If you are interested in bringing this one day training program to your district or state, contact Joseph P. Buckley at 800-255-5747 ext 19, or [jbuckley@reid.com](mailto:jbuckley@reid.com).

***U. S. Supreme Court Recognition*** – In June 2004 in the case of *Missouri v. Seibert*, the United State Supreme Court referenced our company and our book, Criminal Interrogation and Confessions, as examples of law enforcement resources that offered proper training. In 1994 the United States Supreme Court referenced our textbook, Criminal Interrogation and Confessions, in making their decision in the case *Stansbury v. California*. Courts throughout the country have recognized The Reid Technique as the leading interview and interrogation approach used today in both the law enforcement and business communities (see our web page for details).

## REID PRODUCTS

Reid has produced audio and video training materials, as well published several books.

**For more information about our company services, training programs and products visit our web page at [www.reid.com](http://www.reid.com).**

# THE REID TECHNIQUE OF INTERVIEWING and INTERROGATION

## ***I.INTRODUCTION***

### A. History of Material

- \* Founded in 1947
- \* Original research initiated over 50 years ago
- \* 1962 Criminal Interrogation and Confessions, Fred Inbau & John Reid; second edition 1967; third edition 1986; fourth edition 2001, fifth edition 2011.
- \* Training programs since 1974

### B. Program Content

**Behavior Symptom Analysis** – *The verbal and nonverbal behavioral characteristics that distinguish a truthful person from one who is withholding or fabricating relevant information*

**The Behavior Analysis Interview** – *The structure for the interview that is designed to elicit both factual and behavioral information so as to suggest investigative direction*

**The Reid Nine Steps of Interrogation** – *The interrogation process that is designed to obtain an admission of guilt*

## C. Distinction between an Interview and an Interrogation

***Characteristics of an Interview***

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**Interview Goals:**

*Develop Investigative Information:* The subject's version of events  
The details of the event – who, what , when, where,  
why and how questions  
Independent sources to corroborate the story/facts  
Possible motives and opportunity to commit the  
crime

*Develop Behavioral Information:* Based on the verbal and nonverbal channels of  
communication assess whether or not the subject's  
behavior symptoms fit the "profile" of a truthful or  
deceptive individual

***Characteristics of an Interrogation***

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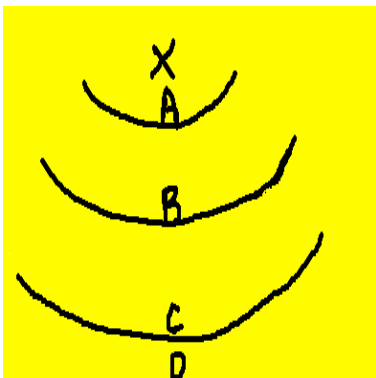
*Introduction*

D. Always try to conduct a non-accusatory interview prior to any interrogation. The purpose for doing so is to develop rapport with the subject; assess their general attitude and demeanor; give them an opportunity to tell their story; and, develop insight into possible interrogational approaches.

E. The Interview Room

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F. Seating Arrangement



Control over the environment (Setting and Proxemics)

A is the \_\_\_\_\_ zone, extending out about \_\_\_\_\_

B is the \_\_\_\_\_ zone, extending from \_\_\_\_\_ to \_\_\_\_\_

C is the \_\_\_\_\_ zone, extending from \_\_\_\_\_ to \_\_\_\_\_

D is the \_\_\_\_\_ zone, extending beyond \_\_\_\_\_

*Review*

## Review Items:

The Interview is a non-accusatory information gathering conversation, conducted in a question and answer format.

The interview should combine both investigative and behavior provoking questions..

The purpose of the interview is to develop both investigative and behavioral information to determine the direction of the investigation.

The interrogation is accusatory and consists of a monologue in which the investigator gives the subject psychological justification for committing the act in question.

The interview/interrogation environment should be quite and free of distractions, as private as possible, and set up so that there is no physical barrier between the investigator and the subject.

Generally speaking an interview should be conducted before any interrogation.

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